



## FEBRUARY 2012 SMALL BUSINESS WORKSHOPS

- Monday, February 20th - Creating Your Own Business Plan
- Tuesday, February 21st - Business Legal Structure
- Wednesday, February 22nd - Marketing Your Small Business
- Tuesday, February 28th - Financing Your Small Business
- Wednesday, February 29th - Beginning Bookkeeping

*Location:*

4001 Southern Blvd  
Rio Rancho, NM

Inside NM Bank & Trust

*Time:*

6 PM - 8 PM

*Cost:*

**\$10.00 per workshop**

Website

[www.nmsbdc.org/sandoval](http://www.nmsbdc.org/sandoval)



For full descriptions on our workshops and registration, please visit our website at: <http://www.nmsbdc.org/sandoval>

The Sandoval County Small Business Development Center is here to help the entrepreneur with their small business needs. Whether it be starting or financing your small business, Sandoval SBDC offers a wide range of education and expertise to help you along the road towards entrepreneurial success. We serve the communities of Sandoval County including Rio Rancho, Corrales, Bernalillo, Cuba, Placitas, Kewa, San Felipe, Jemez, Cochiti, Santa Ana, and Sandia. We are committed to serving the entrepreneurial needs of Sandoval County.

Come visit us, we are here to help!

Most services offered by Sandoval County SBDC are FREE and include one-on-one Business Counseling in such areas as:

Business start-up/acquisition  
Marketing and Sales  
Sources of Capital  
Financial Analysis  
International Trade  
IRS/New Mexico Tax and Revenue  
Extensive Demographical Data Research

We also offer Entrepreneurial Training: business planning; market planning and research; basic bookkeeping, including QuickBooks; cash flow analysis; understanding financial statements.  
Referrals and links to federal, state and local resources.

Please contact the Sandoval County Small Business Development Center Office for more information and/or to register at 505-867-5066 or email at: [sandovalsbdc@la.unm.edu](mailto:sandovalsbdc@la.unm.edu).



"Building New Mexico's Economy One Business At A Time"

"The Small Business Development Center (SBDC) operates in partnership with the U.S. Small Business Administration, under Cooperative Agreement No. 11-603001-Z-0032-23, and the State of New Mexico. The support given by the U.S. Small Business Administration through such funding does not constitute an express or implied endorsement of the cosponsor(s) or participants' opinions, products or services. All SBDC programs and services are extended to the public on a nondiscriminatory basis. Special arrangements for the handicapped will be made if requested in advance."